



JENNIFER M. GRANHOLM  
GOVERNOR

STATE OF MICHIGAN  
OFFICE OF THE GOVERNOR  
LANSING

JOHN D. CHERRY, JR.  
LT. GOVERNOR

September 7, 2005

Dear Colleague,

Over the last few years, we have worked together committed to making State government do more with less. Your hard work has been an invaluable part of our success so far, and I applaud your efforts to cut the price tag of government while maintaining and expanding the effective delivery of crucial services. Given the continued pressure on our budget, we must rededicate ourselves to reducing costs while keeping our commitment to make state government responsive to citizens' needs.

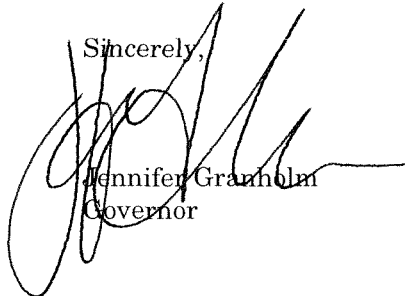
In keeping with our goal, I am pleased to announce a new innovative effort called "Mi\$ave." This project will examine how the State currently purchases goods and services. It will take a line-by-line look at millions of transactions to identify opportunities to deliver better prices and quality all the while maintaining the services we expect. It is important to note that Mi\$ave will also build and strengthen bridges between our State government and our in-state businesses. Michigan companies are the backbone of our economy, and like you, I am committed to making sure that the contracting process takes this into account.

One of the key areas that Mi\$ave will examine are ways to leverage the purchasing power of State departments and agencies. Just as a Michigan family saves several dollars each week by buying a gallon of milk instead of four individual quarts, the State can combine the purchasing power of all of our agencies to save taxpayers millions.

Your support of the endeavor is crucial to its success. DMB Director Lisa Webb Sharpe will assemble a Steering Committee to provide executive oversight of and direction for Mi\$ave. Steering Committee members will be asked to communicate and support project goals and successes throughout their departments while helping the project team overcome any obstacles. It is important that we have support and continuing involvement from you and your staff, and I am asking for your full cooperation throughout this process.

Working together, we can generate more savings than if we work individually. With your support, we will create a more efficient, more effective State government that will deliver the best value for each and every taxpayer dollar.

Sincerely,



Jennifer Granholm  
Governor

JMG/pd